

Keeping up-to-date with latest 'lean' powder processing technologies

This summer Matcon organised a two-day conference at its Evesham, UK, global headquarters for the benefit of its network of agents. In recent months there has been a growing realisation that the company's systems are ideally suited to helping its customers become 'lean' and more efficient in their manufacturing operations. This has resulted in an unprecedented amount of product development, as well as the introduction of new concepts which are comparatively straightforward technically, but nevertheless require detailed descriptions and discussions at application level.



A company executive explained that it was essential agents be kept fully up-to-date with the very latest information so that they could be confident in communicating the correct message and knowledge to existing and potential customers. Over 30 worldwide Matcon agents attended the meeting which included interactive workshops, a guided factory tour and working equipment demonstrations in the company's new test plant. Matcon is able to provide free site surveys by local representatives. These can be arranged by contacting group sales director Hans Pettersson (hpettersson@matcon.co.uk).
www.matconibc.com

Matcon agents receive instructions about latest process modules at the company's state-of-the-art UK test plant