

## ***UK process industries “waste money” through inadequate wear protection***

According to wear-protection specialist Kingfisher Industrial, Cradley Heath, West Midlands, UK, British industry wastes millions of pounds annually through avoidable premature abrasion damage to bulk handling plant and components. At the heart of the problem are the conflicting demands of reducing capital project costs versus the needs and expectations of maintenance personnel, who inherit the plant after the usual 12-month warranty has expired. In many instances the OEM has to achieve lowest installed cost for new equipment, in order to comply with project costs, while the maintenance manager is looking for minimised whole life costs from improved equipment reliability and longer operating life. Kingfisher has calculated that, on average, users of its wear protection systems benefit by a factor of five times their initial outlay, with many installations providing wear life of up to 20 years following appropriate wear treatment. Sales and marketing director Julian Brindley said: “It is far more profitable for companies in process industries to employ best practice from day one, rather than having to provide regular maintenance and repair of equipment at regular intervals due to problems associated with wear and erosion.” The company offers ceramic, metallic and polymer protection systems for plant used to convey, process or store bulk solids, in either dry or hydraulic states. [www.kingfisher-industrial.com](http://www.kingfisher-industrial.com)



***Kingfisher Industrial estimates that if appropriate initial wear protection measures are taken, huge savings can be made in terms of reduced repair/maintenance costs and extended plant service life***