

## ***Jesma opens subsidiaries in Germany and Poland***

Weighing and gravimetric dosing specialist Jesma Vejeteknik, Vejle, Denmark, has set up subsidiaries in Germany and Poland. These will be headed, respectively, by area sales managers Carsten Berster and Wojciech Dworczyk. Export manager Kim Fabrin, who is based at the Danish head office, explained: "Germany and Poland are both very important markets to Jesma. We are confident and proud of our product quality and our abilities. However, we need to be closer to our customers to be sure that the benefits of our systems are reaching the decision-makers at the potential customers. Jesma offers a wide range of dynamic and continuous scales and gravimetric dosing equipment for a large variety of business areas. From heavy-duty weigh feeders to highly accurate loss-in-weight units for the chemical industry, a major part of our deliveries are in some degree customer and/or project adjusted and thus very advisory intensive."

Jesma will be at Powtech (stand 6-429) where a wide range of the company's equipment will be displayed, including a new weigh feeder and the technically unrivalled loss-in-weight unit. Also in attendance will be Mr Fabrin and the new area sales managers.

[www.jesma.com](http://www.jesma.com)



***Jesma's Vejeteknik head office in Vejle, Denmark, and (right) a JesBelt weigh feeder***