

## ***Dust control strategic alliance***

Intensiv-Filter, Velbert, Germany, has entered into a formalised cooperative agreement with South Africa based GEECOM, both companies specialising in provision of industrial dedusting solutions. Whereas GEECOM offers individual and complete services for the construction and refurbishment of both wet and dry electrostatic precipitators, Intensiv-Filter can extend this capability by providing a full range of bag filters.

“With the strategic alliance we are going to continue our way to offer systems that assist with reduction of particulate emissions associated with industrial processes,” stated Gustl Mischkulnig, managing director of GEECOM. “Having been involved in the environmental control industry for more than 30 years, I can honestly say that the need for these systems has never been as prevalent as it is now.”

Thomas Blüggel, MD of Intensiv-Filter, said: “The prominent position of GEECOM and their longtime market leadership in South Africa were major factors that resulted in our alliance, which is an important step in completing our presence within the African market. The visions of GEECOM and Intensiv-Filter are very close.” [www.intensiv-filter.com](http://www.intensiv-filter.com);  
[www.geecom.co.za](http://www.geecom.co.za)



***Areas of expertise offered by the two companies are expected to complement each other excellently***